

Dear Wakami Friends,

It is a great honor and thrill to welcome you to our exciting and adventurous Wakami World. We hope that with this catalog, you will have the opportunity to learn about our brand and products, learn about what we do, and most important, find opportunities so that we can grow together.

WAKAMI is a brand whose mission is to connect worlds. Wakami believes in the power of dreams as a source of inspiration and in the market forces as the source of sustained prosperity for rural areas in Guatemala and the world. WAKAMI encourages people to connect with themselves, to connect with each other and to connect to the Earth. We want Wakami to transform the lives of the people who produce them, and inspire the lives of people who buy them.

After a beautiful journey of experiencing human diversity, excitement, positivism and color, Wakami presents you its new 2015-2016 catalog. Wakami is proud to present its remarkable and unique designs with a variety of colors that will suit you in different occasions, moments and styles.

From softness to brightness, from modest to glamorous, for men and women, Wakami will take you through the year in each season with all its collections.

You will also find our new labels and packaging designs that you can provide to all your customers to have a spectacular product placement. Our new materials, beads, charms and weavings are also featured in our portfolio.

I hope you love and enjoy it as much as we do!!!

Wishing you and your families love and strength.

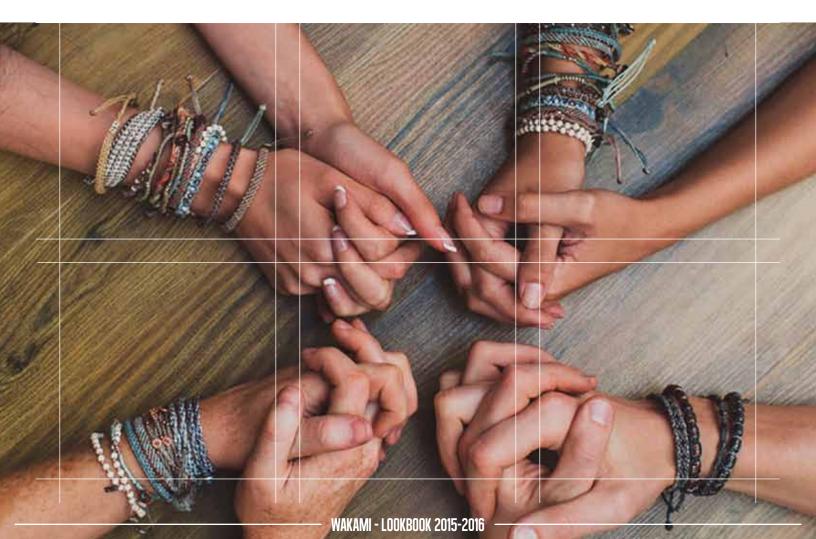
May the world be kind to you.

María Pacheco Wakami CEO wakami is a Guatemalan brand of handcrafted accessories, retailing to more than 20 countries in 4 continents.

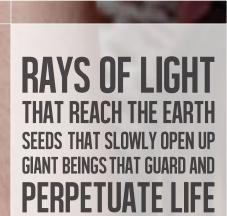
Wakami means "it already is" in Kaqchikel, a Guatemalan Mayan language. For us, the ideal world already exists, we just need to find the gate into it.

Wakami believes that when people are truly connected with their dreams and are given an opportunity, they rise to the occasion to make their dreams reality. It stands behind the adventure of living life to the fullest, bringing positivity to the world and sharing it with others.

Wakami products are messengers of the essence, culture and stories of all human beings, so we -the people- can remember that our dreams can come to life. They tell stories of us... "People of the Earth". It represents a urban, relaxed and in vogue lifestyle and encourages people to connect with themselves, with one another... with the Earth!



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# CIRCLE OF LIFE



### WA0555-01

Circle of Life - Neutral Necklace This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.





WA0555-03 Circle of Life Brown Necklace



### WA0556-03

Neutral Necklace

Circle of Life - Brown Necklace This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



Circle of Life Blue Necklace



### WA0557-02

Circle of Life - Blue Necklace This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



Circle of Life Neutral Necklace



Circle of Life Brown Necklace



### WA0558-03

Circle of Life - Brown Necklace This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



Circle of Life Neutral Necklace



WA0558-02 Circle of Life Blue Necklace





### WA0577

Circle of Life - Silver plated earrings This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.







### WA0578

Circle of Life - Gold plated earrings This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.

# CIRCLE OF LIFE - earrings -







### WA0559-01

Circle of Life - Neutral Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



### WA0559-02

Circle of Life - Blue Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0559-03 Circle of Life - Brown Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0560-01 Circle of Life - Neutral Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0560-02 Circle of Life - Blue Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0560-03 Circle of Life - Brown Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0561-01 Circle of Life - Neutral Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0561-02 Circle of Life - Blue Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0561-03 Circle of Life - Brown Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0562-01 Circle of Life - Neutral Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0562-02 Circle of Life - Blue Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0562-03 Circle of Life - Brown Cuff This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



# SPRING SUBBLE Beige Collection -

WAKAMI - LOOKBOOK 2015-2016

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# EARTH BRACELET - reclesign -

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and

WA0389-70 EARTH BRACELET 7 strands - Neutral colors This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0389-80 EARTH BRACELET 7 strands - Brown colors This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



**AND LOVE** WAS CREATED CONNECTING

**EVERYTHING!** 

WA0389-90 EARTH BRACELET 7 strands - Blue colors This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0389-10 EARTH BRACELET MORNING 7 Strands Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal buttons and charms.



WA0389 EARTH BRACELET 7 Strands Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal buttons and charms.



WA0389-20 EARTH BRACELET NIGHT 7 Strands Materials: Waxed polyester thread, Gold plated brass beads & Zamak metal buttons and charms.



WA0390-20 EARTH BRACELET 4 STRANDS Neutral colors This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



### WA0390-10 EARTH BRACELET 4 STRANDS

Blue colors This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0390-30 EARTH BRACELET 4 STRANDS Brown colors This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0390 EARTH BRACELET 4 STRANDS 4 Strands Materials: Waxed polyester thread, Silver ploted brass beads & Zamak metal button.





COFFEE BAG + MEN BRACELET + CAN = WA0576









WA0552 ESPRESSO Coffee Mornings - Bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0553 MOCHA Coffee Mornings - Bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0554 LATTE Coffee Mornings - Bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.

W-W-WITCH

### HEAVEN SMELLS Like Freshly ground COFFEE EVERY SINGLE MORNING

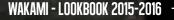


PACKAGING Cotton bag



WA0579 OPTIONAL PACKAGING





# REBIRTH - Kaminaljuyu -



### WA0563

Rebirth - Home bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



## THE NIGHT

and its mysteries were deciphered.



The human being founded his

HOME in the middle of the valley.

Rebirth - Night bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



### WA0564

WA0571

clasps & Leather.

Rebirth - Obsidian necklace This product may contain: Waxed synthetic

thread, Glass beads, Metal beads, Metal

Rebirth - Connection bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0566 Rebirth - Connection bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WA0567 Rebirth - Night bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.









WA0568 Rebirth - Obsidian bracelet This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



Rebirth - Animals necklace This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.





between past and present.



manifested



### WA0574

Rebirth - Animals necklace This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



And **ANIMALS** inhabited the earth, the sky and the sea.

WAKAMI - LOOKBOOK 2015-2016

This product may contain: Waxed synthetic

thread, Glass beads, Metal beads, Metal

Rebirth - Animals & Obsidian

WA0573

necklace

clasps & Leather.

# NARANA





WW0010-02

Wakami Weavings - Tote This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather. Mayan textiles from Guatemala, a traditional expression of identity.

### WW0010-01

Wakami Weavings - Tote This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WW0011-02 Wakami Weavings - Clutch This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



WW0011-01 Wakami Weavings - Clutch This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



**BACK OF THE CLUTCH** 



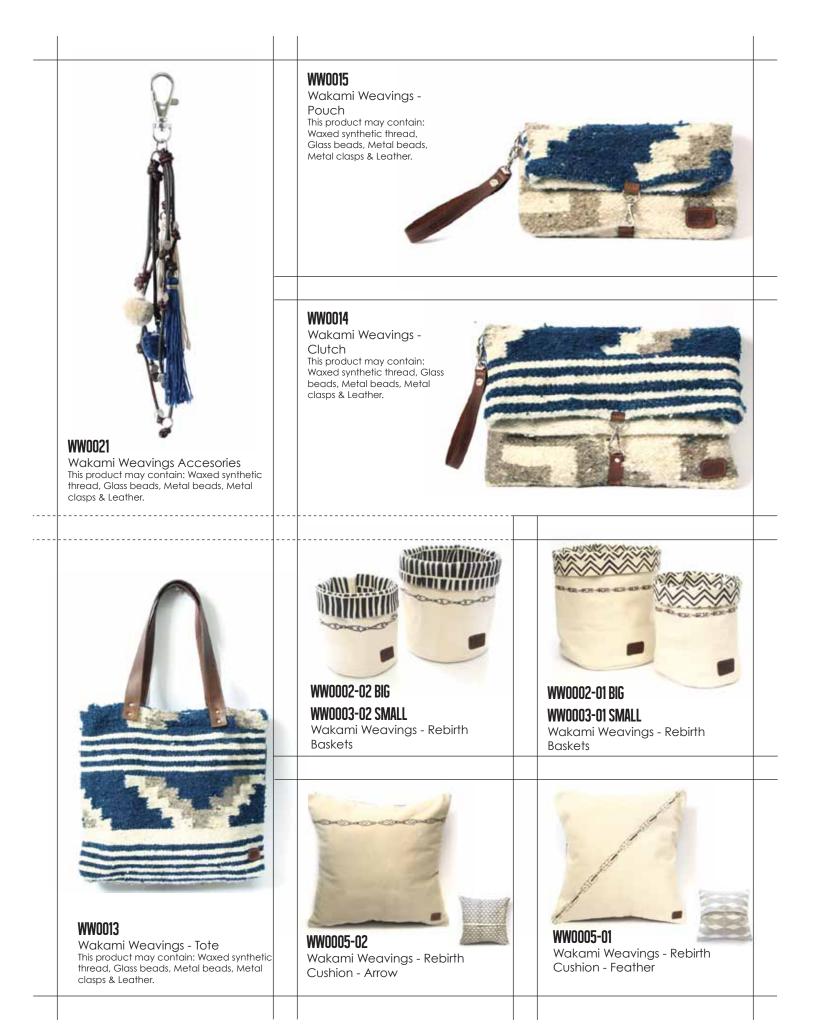
WW0012-01 Wakami Weavings - Pouch This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.

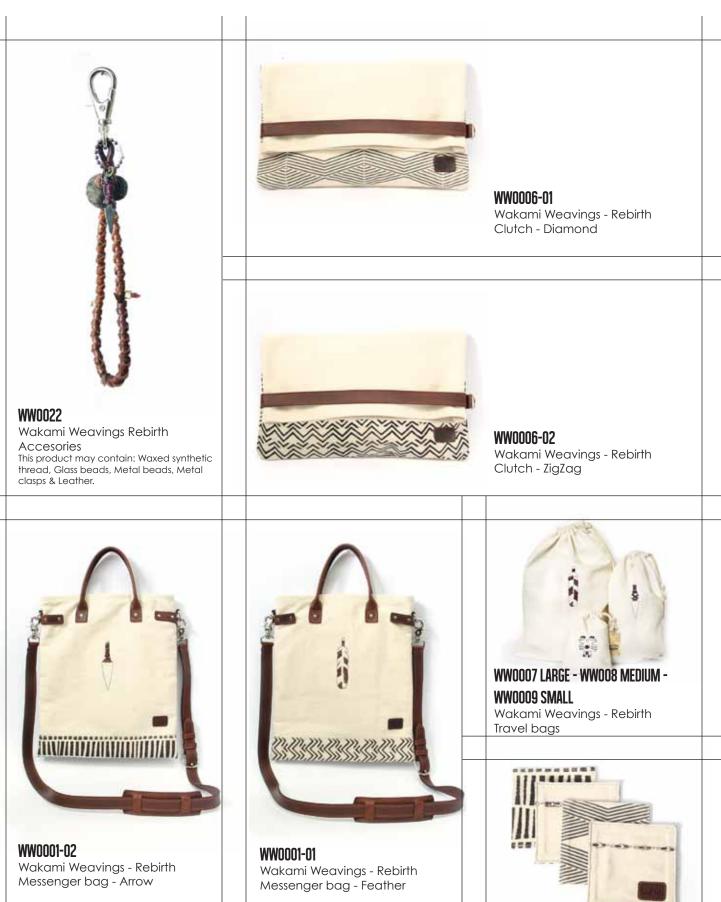


WW0012-02 Wakami Weavings - Pouch This product may contain: Waxed synthetic thread, Glass beads, Metal beads, Metal clasps & Leather.



**BACK OF THE POUCH** 





WW0004-01 FEATHER WW0004-02 ARROW Wakami Weavings - Rebirth Coasters

### OUR DIFFERENCES MAKE US UNIQUE... OUR COMMON ORIGIN MAKES US ALL ONE

# ALL ONE - BRACELET -





### WA0539-06 CUFF

Complements - Spring Break Materials: Waxed polyester thread, Glass & Silver plated brass beads & Zamak metal buttons and charms.



WA0539-01 CUFF All One - Beige Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA0539-07 CUFF Complements - Unspoken Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA0539-08 CUFF Complements - Far Away Materials: Waxed polyester thread, Glass & Silver plated brass beads & Zamak metal buttons and charms.



BACK OF THE CUFF Complements



WA0539-09 CUFF Complements - Woodsy Materials: Waxed polyester thread, Glass & Silver plated brass beads & Zamak metal buttons and charms.



WA0538-01 SET OF 7 STRANDS All One - Beige Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA0538-06 SET OF 7 STRANDS Complements - Spring Break Materials: Waxed polyester thread, Glass & Silver plated brass beads & Zamak metal buttons and charms.



WA0538-07 SET OF 7 STRANDS Complements - Unspoken Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA0538-08 SET OF 7 STRANDS Complements - Far Away Materials: Waxed polyester thread, Glass & Silver plated brass beads & Zamak metal buttons and charms.



**BACK OF THE 7 STRAND BRACELET** Complements



WA0538-09 SET OF 7 STRANDS Complements - Woodsy Materials: Waxed polyester thread, Glass & Silver plated brass beads & Zamak metal buttons and charms.

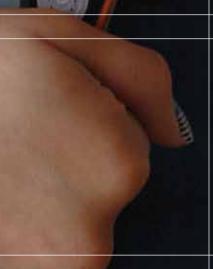
# COMPLEMENTS -ALL ONE-

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WA0544-01 BRACELET Complements - Spring Break Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.









WA0544-02 Complements - Unspoken Materials: Waxed polyester thread, Gold plated brass beads & Zamak metal clasp.



### WA0544-03

Complements - Far Away Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.





WA0544-04 Complements - Woodsy Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.



WA0545-01 Complements - Spring Break Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.



WA0545-02 Complements - Unspoken Materials: Waxed polyester thread, Gold ploted brass beads & Zamak metal clasp.



WA0545-03 Complements - Far Away Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.



WA0545-04 Complements - Woodsy Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.



WA0546-01 Complements - Spring Break Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal button.



WA0546-02 Complements - Unspoken Materials: Waxed polyester thread, Gold plated brass beads & Zamak metal button.



WA0546-03 Complements - Far Away Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal button.



WA0546-04 Complements - Woodsy Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal button.



WA0547-01 Complements - Spring Break Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.



WA0547-02

Complements - Unspoken Materials: Waxed polyester thread, Gold plated brass beads & Zamak metal clasp.



WA0547-03 Complements - Far Away Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.



WA0547-04 Complements - Woodsy Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal clasp.



WA0548-01 Complements - Spring Break Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA0548-02 Complements - Unspoken Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA05348-03 Complements - Far Away Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA0548-04 Complements - Woodsy Materials: Waxed polyester thread, Glass & Gold plated brass beads & Zamak metal buttons and charms.



WA0549-01 MEN BRACELET Complements - Leather Brown Materials: Waxed polyester thread, leather & Zamak metal charms.



WA0549-02 MEN BRACELET Complements - Leather Black Materials: Waxed polyester thread, leather & Zamak metal charms.

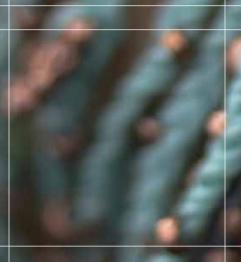


WA0550-01 MEN BRACELET Complements - Brown Materials: Waxed polyester thread & Zamak metal charms.



WA0550-02 MEN BRACELET Complements - Black Materials: Waxed polyester thread & Zamak metal charms.

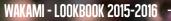
# LIFE IS... What you Make of it!





**WA0293-10 LONG NECKLACE - 5 WRAPS** Life is... Light Brown / Silver Materials: Waxed polyester thread, Silver ploted brass beads & Zamak metal button. Adjustable size with multiple loop holes.







WA0515-01 SINGLE BEADED BRACELET Life is... Teal / Silver Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal button. Adjustable size with multiple loop holes.





WA0551-01 THREE WRAP BRACELET Life is... Salmon / Silver Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal button. Adjustable size with multiple loop holes.









WA0342 DREAM BRACELET (WOVEN) Wakami Dream Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal charms.



WA0344 DREAM BRACELET (LEATHER) Wakami Dream Materials: Waxed polyester thread, leather, Silver plated brass beads & Zamak metal charms.



WA0370-04 DOUBLE THREAD BRACELET

Urban Tribe - Sea Blue Materials: Waxed polyester thread & Zamak metal charm.



# **PS** collection







 WAUSUS-U2 STRENGTH BRALELET

 P.S. - Gray

 Materials: Waxed polyester thread, Silver

 plated brass beads & Zamak metal charm.





WA0506-02 GOOD LUCK BRACELET P.S. - Mint Materials: Waxed polyester thread. Silve

Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal charm.

# **WAKAMI** Adventures



WA0472 PROFESSIONAL Be Your Dream - Set of 3 Materials: Waxed polyester thread, Copper plated brass beads & Zamak metal button.



WA0473 OUTDOOR Be Your Dream - Set of 3 Materials: Waxed polyester thread, Copper plated brass beads & Zamak metal button.



WA0474 URBAN Be Your Dream - Set of 3 Materials: Waxed polyester thread, Copper plated brass beads & Zamak metal button.



WA0475 AQUATIC Be Your Dream - Set of 3 Materials: Waxed polyester thread, Copper plated brass beads & Zamak metal button.



WA0476 CREATIVE Be Your Dream - Set of 3 Materials: Waxed polyester thread, Copper plated brass beads & Zamak metal button.



WA0512 EARTH, SUN & MOON Planets - Set of 3 Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal buttons & charms.

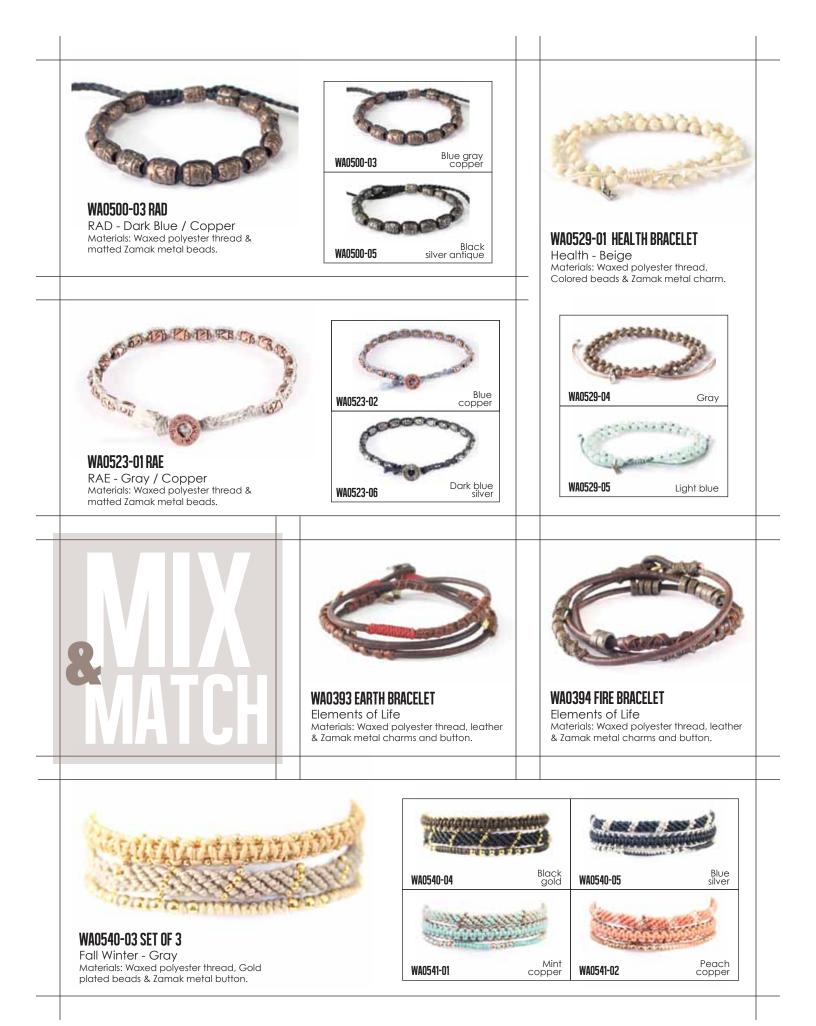


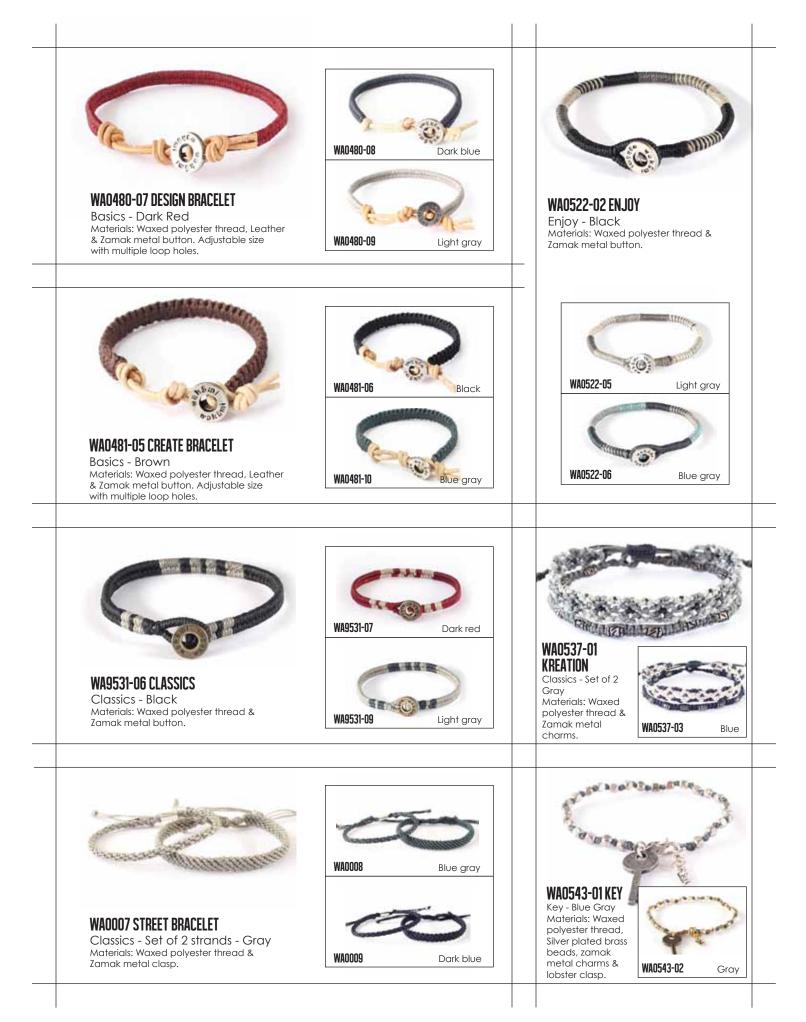
WA0514 NEPTUNE, URANUS, JUPITER & SATURN Planets - Set of 3 Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal buttons.





WA0513 VENUS, MERCURY & MARS Planets - Set of 3 Materials: Waxed polyester thread, Silver plated brass beads & Zamak metal buttons.







# PACKAGING

All products include a set of tags, which are: Wakami tag -Materials tag - Booklet -Branding tag (optional)

### **OPTIONAL TAG E0258 BRANDING TAG**





rón. Glaphic des Mariano Hurlado MADE IN GUATEMALA.

Smaterials Tag



### **BOOKLETS TELL THE STORY OF OUR PRODUCTS**

The collections that come with a booklet are:

> The Earth Bracelet All One Dream Bracelet Coffee Mornings



manging tags to exhibit the product Larae: 3.5 x 3 inches - Medium: 3.5 x 2 inches

BOOKLETS

**OPTIONAL PACKAGING** 



**E0259 MEDIUM HANGING TAG E0260 LARGE HANGING TAG** 



Wakami box, the hanging tag goes inside Large: 3.5 x 3 x 0.75 inches - Medium: 3.75 x 2.25 x 0.5 inches

WAKAMI - LOOKBOOK 2015-2016

E0261 WAKAMI MEDIUM BOX **E0262 WAKAMI LARGE BOX** 

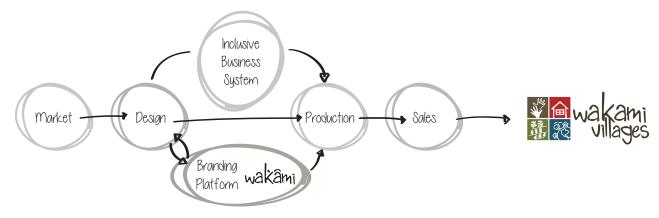


# WAKAMI FACTS

WAKAMI products are made by Guatemalan people, mostly women, who dream of prosperity for them and their families. They dream of having healthy children with access to education. They dream of beautiful homes and harmonic communities.

WAKAMI partners with Communities of the Earth –NGO, so that groups of people can receive the training necessary to become part of the economic system of the country. Communities of the Earth is the "coach" of these communities on entrepreneurial training and on hand made skills, so they can create a sustainable new business. Artisans become entrepreneurs!!! Now more than 460 producers and their families have been included in WAKAMI Value Chain. WAKAMI is their first client.

The Business Model of Wakami looks like this:





## **WAKAMI FACTS**



Communities of the Earth through its Wakami Villages Program, creates a platform for entrepreneurs and producers to invest their earnings in products and services that improve their lives:

(EB)	Family: focus on nutrition and education.	MA	Business: investment in their managerial tools.
5000 000 000 000 000 000 000 000 000 00	Home: investment in products and services to improve their life quality: -water eco-filters, non-smoke stoves, solar kits, organic gardens.	(a) (a)	Community: investment in projects to improve their entire villages: computer labs, recycling, etc.

# THANK YOU FOR SHARING THE WAKAM DREAM!



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